Service Provider
Baseline Services

Having grown your business providing world class IT services to your clients, it is essential to ensure you are meeting compliance with your own obligations to your software vendors. Particularly so in the metronome of a monthly reporting cycle, ensuring the correct processes and record keeping are in place is essential to maximise your return on the investments you make in the software that powers your business. Furthermore avoiding potentially costly outlays during a vendor driven audit, is a key benefit of a better managed software estate.

Through the Insight Service Provider Baseline Service our experts are able to add the clarity you need, via a robust set of forensic discovery and analysis services.

What is the Service Provider Baseline Service?

- A forensic analysis of what software you have deployed versus what software you are legally entitled to be using.
- A risk assessment identifying for you the areas of non-compliance, or indeed of over licensing, that exists in your environment.

Why do I need it?

- The chances of a Service Provider (SP) being audited by a software vendor has risen sharply in recent years.
- The proliferation of services SPs are able to offer their clients has matured dramatically, and with it the complexity of the licensing required to underpin the services.
- Software vendor agreements are more complex than ever, whilst new software titles are being developed and added to software inventory on a near daily basis.
- Gain competitive advantage by knowing with certainty that you are not overpaying for licenses you are not using, as well as removing any future risk of unbudgeted audit costs.

What benefits can I expect?

- A reduction in risk, by getting on the front foot, and understanding the true software license position for your organisation.
- The detail to allow you to optimise your software usage to accurately match your actual needs, rather than best estimates.
- We act as your trusted advisor, even if you are mid-way through a vendor driven audit, providing you with the expertise and advice to help reduce the cost impact of your situation.
- Access to a specialist team of licensing experts who have been delivering multi-vendor services to our Service Provider clients since 2001.

Why Insight for Hosting Solutions?

- World wide coverage and expertise in Hosting Solutions
- 17 languages, and 13 currencies supported
- Multi-vendor expertise, with strategic partnerships in place with Microsoft, VMWare, Veam & Symantec
- Ranked #1 or #2 with all tier one vendors
- Access to certified, and experienced specialists, architects, consultants and engineers in hosting solutions

To find out more please contact your hosting account manager today, or email our LCS team: lcsteam@insight.com